BRITISH COLUMBIA
The Best Place on Earth

BC STATS

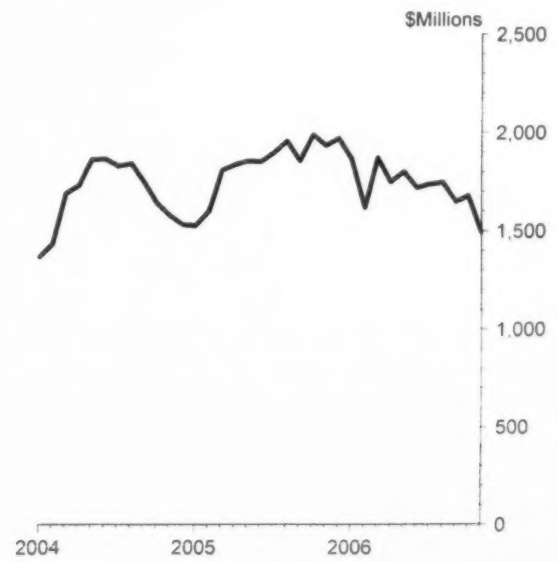
Service BC
Ministry of Labour and Citizens' Services

Dan Schrier
(250) 387-0376
Dan.Schrier@gov.bc.ca
January 2007
Issue: 06-11

Exports ◆ November 2006

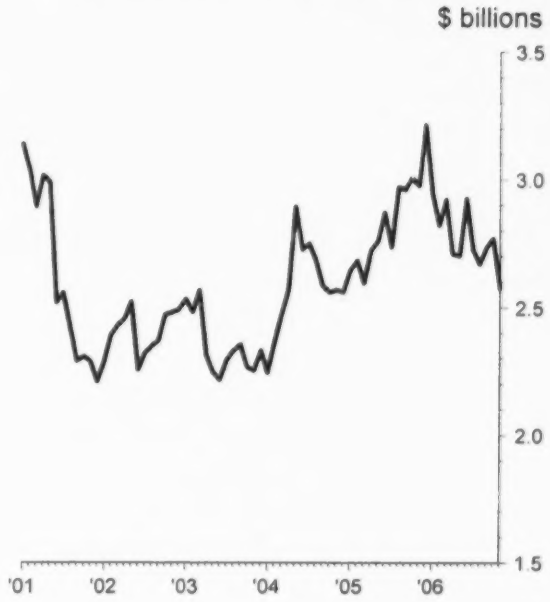
- The slump in exports of forest and energy products resulted in a 1.0% drop in the value of exports over the first eleven months of 2006 compared to the same period a year earlier.
- Falling prices for softwood lumber have been the main factor driving down exports of solid wood products (-6.6%). While the volume of lumber shipments was virtually the same as in 2005, the value dropped 5.8% due to lower prices received for the goods. The one bright spot in the forest sector is pulp, as exports of that good climbed 10.3%, offsetting the drop in shipments of paper products and helping propel overall pulp and paper exports up 3.4%.
- Exports of energy products declined 13.7% compared to the January to November period a year earlier. The drop is due to a combination of both lower prices and less demand. Electricity exports plunged 51.4%, while shipments of natural gas slumped 19.5%. Coal exports also declined (-1.7%).
- Some of the impact of the drop off in exports of wood and energy products was offset by a 30.8% jump in shipments of metallic mineral products. Copper ores and concentrates (+70.9%) and unwrought zinc (+67.3%) experienced the largest increases in exports, but shipments of unwrought aluminum (+11.3%) and other metallic mineral products (+27.0%) also saw significant growth. However, molybdenum ores and concentrates bucked the trend, with exports falling 30.8% after hitting record highs in 2005.
- Increased exports of machinery and equipment (+7.7%) also helped mitigate the slump in exports of other commodities. Strong growth in shipments of electrical, electronic and communications equipment (+4.4%) and other machinery and equipment (+10.4%) offset a 2.0% drop in exports of motor vehicles and parts.
- Exports to the United States fell 5.9% over the first eleven months of 2006, which resulted in a drop in share of BC exports from 64.9% in 2005 to 61.7% in 2006. A 10.1% rise in shipments to the Pacific Rim has helped pick up some of the slack.

BC exports to the United States have been falling



SEASONALLY ADJUSTED EXPORTS

Exports (adjusted for seasonality) slumped in November as all major commodity groups experienced declining shipments



Seasonal adjustment supplies a means of making month-to-month comparisons by removing the regular periodic seasonal fluctuations that occur. Variations from normal seasonal patterns are revealed in the seasonally adjusted data series.

- BC exports dropped sharply in November as all major commodity groups experienced declines. The largest drops were for energy (-13.2%), industrial and consumer goods (-11.4%) and machinery, equipment and automobiles (-8.7%).
- Exports to the US fell 3.9% due mainly to slumping shipments of energy (-10.3%) and forest (-4.3%) products. Exports to countries outside of the US plunged 11.5% in November.

BC Exports, Seasonally Adjusted ($Millions)

Month	Agriculture & Fish	Energy	Forest Products	Machinery& Equip, Auto	Industrial, Consumer	Total	Exports to USA
Nov 2004	195	410	1,131	339	492	2,568	1,669
Dec	183	432	1,114	325	505	2,560	1,657
Jan 2005	188	454	1,118	334	553	2,646	1,664
Feb	182	453	1,182	338	528	2,683	1,766
Mar	177	454	1,123	334	508	2,596	1,722
Apr	185	545	1,120	358	515	2,723	1,798
May	186	552	1,141	357	522	2,759	1,737
Jun	212	623	1,115	362	559	2,871	1,803
Jul	174	726	1,003	363	471	2,737	1,834
Aug	199	804	1,058	369	541	2,971	1,850
Sep	188	811	1,036	358	569	2,961	1,850
Oct	193	818	1,142	372	482	3,007	2,005
Nov	203	676	1,139	378	580	2,976	1,995
Dec	196	861	1,190	388	578	3,213	2,051
Jan 2006	193	687	1,173	363	535	2,951	1,947
Feb	190	594	1,119	373	547	2,822	1,782
Mar	192	597	1,115	432	584	2,920	1,810
Apr	183	542	1,077	364	543	2,710	1,698
May	191	524	1,071	344	573	2,702	1,677
Jun	186	553	1,097	373	716	2,925	1,680
Jul	193	487	1,040	347	662	2,728	1,664
Aug	194	490	1,062	339	585	2,670	1,631
Sep	208	522	1,024	380	601	2,735	1,636
Oct	201	503	1,007	392	666	2,769	1,636
Nov	197	436	995	358	590	2,576	1,573

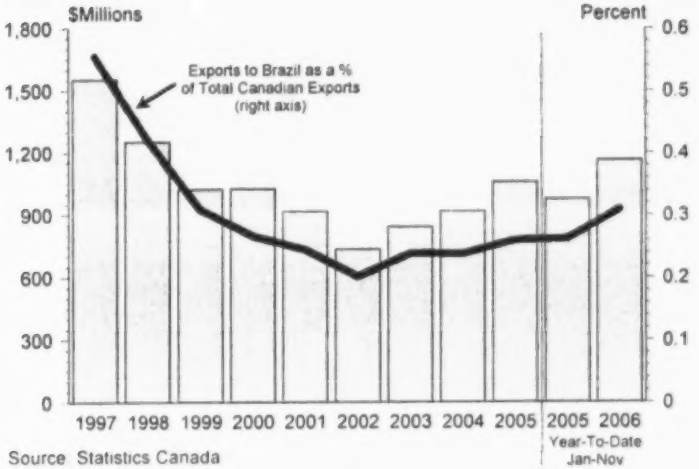
Brazil-Canada Trade Getting Over Jet Lag

Brazil is one of the top economic powers in the world

With most of the attention these days being doled out to China and India, Brazil is often overlooked in terms of its potential as an economic force and trading partner. However, with the fifth largest population in the world (188 million)[1] and the ninth largest economy ($1.6 trillion in 2005, purchasing power parity),[2] Brazil offers significant opportunities for trade and investment. This has not been lost on Canada, which has made Brazil one of eleven priority countries for Canadian foreign policy (the G-8 countries, China, India and Mexico are the others). However, despite its attraction as a trade partner, Brazil has not been a significant destination for Canadian goods with less than 0.4% of total Canadian exports destined for the South American country. Since peaking in 1997 at just over $1.5 billion, exports have stagnated, settling at around one billion dollars.

There has been little growth in the value of Canadian commodity exports to Brazil over the last decade

Canadian shipments to Brazil have seen little growth in the last decade and represent a small fraction of overall Canadian exports



Source Statistics Canada

There has been a great deal of friction between Canada and Brazil in recent years, which could at least partially explain the unrealized potential for trade between the two nations. The main crux of the friction is a protracted dispute regarding aircraft subsidies. In 1996, Canada asked the World Trade Organization (WTO) to investigate the legality of state subsidies given to the Brazilian aircraft manufacturer, Embraer. The WTO found the subsidies to be illegal and when Brazil refused to comply with the ruling, Canada was granted permission to impose countermeasures against Brazilian goods. Rather than proceed with tariffs, Canada chose to more or less offer matching subsidies to its own regional aircraft manufacturer, Bombardier. Brazil appealed to the WTO, which

Friction between Canada and Brazil over aircraft subsidies may have harmed trade between the two countries

[1] Source: CIA.

[2] Source: The World Bank. Note that Canada ranked 12th.

found Canada's subsidies to also be illegal and gave Brazil permission to impose tariffs on Canadian goods.

Although neither country ever proceeded with retaliatory tariffs, the dispute left both countries with bitter feelings. When Canada briefly placed a ban on beef from Brazil in January 2001, allegedly due to concerns over the potential for Mad Cow Disease, Brazilians accused Canada of using beef to strike back over the aircraft dispute. Canada maintained that the ban was due to legitimate safety concerns that cattle from European countries affected by the disease had been imported into Brazil and could end up in the food chain. The ban was lifted after only three weeks when Brazil agreed to certify that beef exports would come only from cattle born in Brazil, but not before more bitter feelings were created among Brazilians who demonstrated their anger with Canada by refusing to buy Canadian-made goods and by pouring Canadian whiskey down drains. Canada's actions were subject to questioning from the international community, particularly since there was criticism of the ban even from within the Canadian Food Inspection Agency, seeming to confirm that perhaps the ban had more to do with political motives than safety concerns.

Canada's short-lived ban on Brazilian beef also created animosity

Given that Canada didn't import any beef from Brazil in the year previous to the ban and generally does not import very large amounts, one might think the impact on Brazil would be negligible. However, under NAFTA, Canada has the responsibility of inspecting beef from South America that is destined for the United States and Mexico. Since Canada banned Brazilian beef, that meant that the US and Mexico also had to ban beef imports from Brazil.

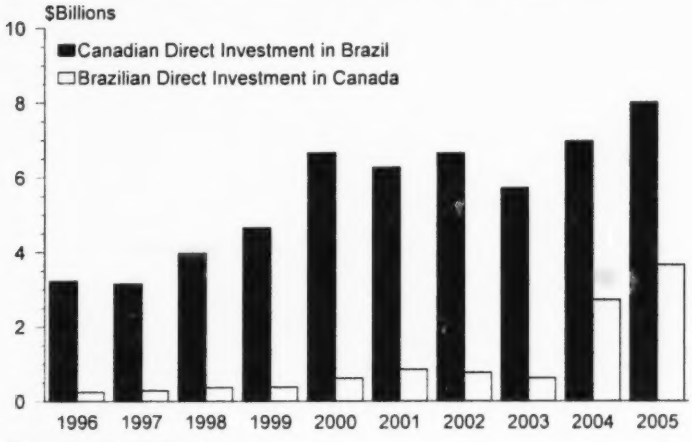
While the quarrels over aircraft and beef have been the main irritants between the two countries, Canada and Brazil have had other areas of disagreement as well. Canada's attempts to develop free trade agreements with blocs of South America, either through a bi-lateral deal with the MERCOSUR countries (Brazil, Argentina, Paraguay and Uruguay) or through the more ambitious Free Trade Area of the Americas encompassing North and South America, have been foiled, at least in part, due to Brazil's reluctance. There is fear in Brazil that the NAFTA countries would have too much of an advantage in free trade negotiations and they would prefer to see a South America free trade deal completed first, such that the South American bloc of countries would then have greater influence when dealing with the NAFTA countries.

The two countries also do not see eye-to-eye on free trade negotiations, but they do share similar views on foreign policy

Despite these differences, Canada and Brazil share similar objectives when it comes to foreign policy and have participated on international panels and showed co-operation in achieving mutual goals. This, combined with a Canadian trade mission in late-2004 and a significant increase in imports from Brazil in the last few years, may be a sign that relations between the two countries are beginning to thaw. Another signal that Canada and Brazil are

willing to put aside their differences is the growing level of investment, both in terms of Canadian investment in Brazil and Brazilian investment in Canada. In 2005, Canadian direct investment in Brazil surpassed $8 billion. While Brazilian direct investment in Canada was less than half that figure, the $3.7 billion invested in Canada in 2005 was almost six times that invested just two years earlier.

Although there is relatively little trade between Canada and Brazil, investment between the two countries is significant



Source: Statistics Canada

There is significant direct investment in Brazil by Canadians and Brazilian investment in Canada has been growing as well

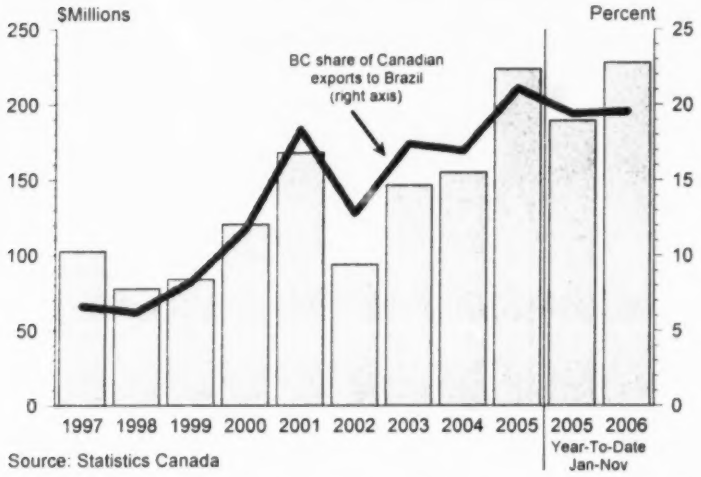
If Canada can translate this newfound goodwill into increased exports to Brazil, it could have a significant impact on overall trade in Canadian goods. With about a fifth of Canadian exports to Brazil originating in British Columbia, there is potential for the province to reap some of the benefits of improved relations as well. Brazil ranked 11th as a destination for BC exports in 2005, with $223.5 million worth of BC origin goods shipped to the South American country. BC's share of Canada's exports to Brazil has been increasing over the last decade with the value of shipments climbing by 68% between 1996 and 2005.

Coal comprises the vast majority of BC's goods shipments to Brazil (81% in 2005), with various sulphur products making up over half the remainder. Canadian shipments to Brazil are far more diversified, with potash and other fertilizers leading the way at 20% of total exports, followed by coal and other mineral fuels at 17% and newsprint and other paper and paperboard at 14%.

Most of BC's exports to Brazil are comprised of coal

Imports from Brazil are reasonably varied as well with, ironically, aircraft and aircraft parts at the top of the list, comprising 17% of total imports in 2005. Iron and steel (14%) and machinery and mechanical appliances (11%) are also significant imports from Brazil.

Although overall Canadian shipments have been stagnant, BC's exports to Brazil have been rising



BC's exports to Brazil have increased significantly in the last decade, even as growth in overall Canadian exports has been flat

The Canadian government has targeted some specific areas in which there are potential for growth in exports to Brazil. High technology products such as computer applications and pharmaceuticals and other medical products are one example. Another area where opportunities abound is the transportation sector. According to a Federal government report, only 10% of Brazil's highway system is paved.[3] These highways, as well as the country's sea ports, will need to be upgraded to accommodate economic growth. There are also opportunities for Canadian exporters in a large number of hydroelectric projects planned for Brazil.

The sheer size of Brazil's economy and the pace of its economic development place it among the most important players in the global economy and Canada cannot afford to let past disagreements linger. Increased trade and improved relations between Brazil and Canada would benefit both countries and could help pave the way for better results in future free trade negotiations.

[3] Source: Jones, Dennis and Sandi Jones, "Brazil: On the Move Again." Extracted from ExportSource.ca on August 25, 2006.

Recent Feature Articles in British Columbia Origin Exports Release
Listed By Statistical Reference Date of Issue

06-11 *Brazil-Canada Trade Getting Over Jet Lag*
(released January 2007)

06-10 *Plan B: An APEC Free Trade Region?*
(released December 2006)

06-09 *Success of BC's Mining Industry Helps Boost Exports*
(released November 2006)

06-08 *Provincial Export Profile*
(released October 2006)

06-07 *Has Doha Gone the Way of the Dodo?*
(released September 2006)

06-06 *Will BC Miss the Boat on Port Expansion?*
(released August 2006)

06-05 *Breaking the Interprovincial Trade Barrier*
(released July 2006)

06-04 *Deal or No Deal for Softwood Lumber?*
(released June 2006)

06-03 *Will Canada-India Trade Spice Up?*
(released May 2006)

06-02 *Log Exports Becoming More of a Private Affair*
(released April 2006)

06-01 *BC Exports: 2005 in Review*
(released March 2006)

05-12 *Electricity Puts a Charge into BC Exports*
(released February 2006)

05-11 *Pulp Friction: Challenging Times for BC's Pulp Industry*
(released January 2006)

05-10 *Japan Aims for Free Trade with Canada*
(released December 2005)

05-09 *China's Growth Both an Opportunity and a Threat for Exporters*
(released November 2005)

05-08 *Booming Energy Sector May Give Rise to "Dutch Disease" for Other Exporters*
(released October 2005)

05-07 *Laying on the Lumber*
(released September 2005)

05-06 *Removal of Textile Quotas Tailor-Made for Protectionist Fervour*
(released August 2005)

05-05 *Comparative Trade Numbers Don't Add Up*
(released July 2005)

05-04 *South Korea Seeks Trade Deal with Canada*
(released June 2005)

05-03 *Any BC Port in a Trade Storm*
(released May 2005)

05-02 *American Protectionism: Backfiring on All Cylinders*
(released April 2005)

05-01 *Commodity Prices, Exchange Rates and Exports*
(released March 2005)

04-12 *The Internet Pharmacy Debate*
(released February 2005)

04-11 *Canada's Trade With China*
(released January 2005)

04-10 *Legitimate Border Threat or Reefer Madness?*
(released December 2004)

04-09 *Canada is Hoping Trade with Brazil will Take Off*
(released November 2004)

04-08 *Border Congestion Threatens Trade*
(released October 2004)

04-07 *NAFTA Panel Finds in Favour of Canada in Softwood Lumber Dispute*
(released September 2004)

04-06 *Canada's Trade with Greece*
(released August 2004)

NOTES

Countries Included Within World Regions:
(1) Western Europe: United Kingdom, Ireland, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland.
(2) Eastern Europe: other Europe, including all of Russia, Georgia, Kazakhstan, Kyrgyzstan, Moldova, etc.
(3) South East Asia: Malaysia, Brunei Darussalam, Singapore, Myanmar, Kampuchea, Laos, Indonesia, Philippines, Thailand, Vietnam.
(4) Africa: continental Africa, excluding Ethiopia, Libya, Somalia, Sudan, Egypt.
(5) South America: continental South America from Colombia and Venezuela south to Chile and Argentina, including offshore islands, but not Caribbean.
(6) Central America and Caribbean: from Guatemala and Belize to Panama, plus Caribbean Islands.
(7) Pacific Rim (including Japan): Japan, Hong Kong, Malaysia, Brunei Darussalam, Singapore, Laos, Mongolia, China, Indonesia, North Korea, South Korea, Philippines, Macau, Taiwan, Thailand, Vietnam, Australia, Fiji, New Zealand.
(8) Pacific Rim: as above, but excluding Japan.
(9) Middle East: from Turkey and Iran south through the Arabian Peninsula. Excluding Afghanistan and Pakistan, but including Cyprus, Ethiopia, Egypt, Somalia, Sudan and Libya.

The **European Union** is the membership as of May 1, 2004: Austria, Belgium, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

'Selected Value-added Wood Products' category includes prefabricated houses, doors, windows, furniture, moulding, siding, etc. It does not include panel products, shakes, shingles or any pulp and paper products.

Revisions
Statistics Canada revises trade data for the previous three data years with release of the December data. The revision number is indicated in the footer of the tables (e.g., Rev 1 is the first annual revision, etc., and Prelim indicates it is the first release of data to December for that year). In addition to annual revisions, Statistics Canada revises the data for the previous data year every quarter (indicated in the footer by Rev Q1, etc).

Service Offered for Detailed Trade Statistics
For BC government statistics users requiring more detailed information on exports or imports, a special report service is offered through the address below:

Dan Schrier
BC STATS
P.O. Box 9410 Stn Prov Govt
Victoria, B.C. V8W 9V1
(250) 387-0376

This service is provided through the Trade Research and Inquiry Package (TRIP) computer reporting system. TRIP offers user-defined tabulations of export or import statistics for BC, Canada, the United States and other countries. Tabulations can include information on commodities, countries, US states, years, months, mode of transport, etc.

B.C. ORIGIN EXPORTS TO SELECTED DESTINATIONS

	NOVEMBER			YEAR-TO-DATE			ANNUAL		
	2005	2006	CHANGE 2005-06	2005	2006	CHANGE 2005-06	2003	2004	2005
	VALUES ($,000)		(%)	VALUES ($,000)		(%)	VALUES ($,000)		
United Kingdom	27,619	21,236	-23.1%	389,101	341,254	-12.3%	302,431	340,151	420,951
Germany	30,798	49,079	59.4%	420,910	423,491	0.6%	364,273	415,542	470,583
People's Republic of China	120,827	93,153	-22.9%	1,195,188	1,280,206	7.1%	907,766	1,262,965	1,325,418
Hong Kong	17,379	14,775	-15.0%	196,921	180,429	-8.4%	179,573	254,224	213,168
Taiwan	33,071	45,292	37.0%	425,195	486,003	14.3%	428,132	482,240	498,768
Japan	297,601	319,617	7.4%	3,720,921	4,314,914	16.0%	3,649,686	3,799,308	4,163,534
South Korea	88,655	114,338	29.0%	1,040,097	1,213,220	16.6%	772,125	909,249	1,168,051
India	9,951	19,598	96.9%	179,176	323,633	80.6%	107,899	131,756	196,504
Australia	14,566	14,330	-1.6%	164,687	154,012	-6.5%	200,826	222,136	180,191
Mexico	17,179	9,865	-42.6%	223,987	164,505	-26.6%	107,269	197,164	236,957
United States	1,933,226	1,493,387	-22.8%	20,107,769	18,923,352	-5.9%	18,792,350	20,121,209	22,076,423
other	275,794	241,135	-12.6%	2,915,097	2,868,524	-1.6%	2,377,002	2,841,699	3,191,361
Total International Exports	**2,866,665**	**2,435,805**	**-15.0%**	**30,979,049**	**30,673,542**	**-1.0%**	**28,189,333**	**30,977,644**	**34,141,908**
1) Western Europe	183,734	184,425	0.4%	2,258,555	2,095,243	-7.2%	1,877,274	2,179,751	2,452,948
2) Eastern Europe	19,585	6,711	-65.7%	123,542	105,092	-14.9%	35,532	77,408	128,635
3) South East Asia	53,422	33,759	-36.8%	416,041	484,353	16.4%	402,849	466,641	450,560
4) Africa (exc. Egypt & Mid-East)	5,418	7,312	35.0%	53,763	51,793	-3.7%	65,433	55,094	58,449
5) South America	46,676	43,689	-6.4%	379,562	436,304	14.9%	281,172	319,260	437,118
6) Cent. Amer. & Caribb. (exc. Mex.)	8,715	7,460	-14.4%	87,126	102,831	18.0%	64,728	92,183	106,767
7) Pacific Rim (including Japan)	630,234	641,716	1.8%	7,222,442	8,171,606	13.1%	6,598,713	7,493,053	8,077,600
8) Pacific Rim (excluding Japan)	332,634	322,099	-3.2%	3,501,521	3,856,691	10.1%	2,949,027	3,693,745	3,914,067
9) Middle East	7,424	18,068	143.4%	284,031	256,472	-9.7%	207,976	248,472	308,655
	SHARE OF TOTAL (%)								
United Kingdom	1.0%	0.9%		1.3%	1.1%		1.1%	1.1%	1.2%
Germany	1.1%	2.0%		1.4%	1.4%		1.3%	1.3%	1.4%
People's Republic of China	4.2%	3.8%		3.9%	4.2%		3.2%	4.1%	3.9%
Hong Kong	0.6%	0.6%		0.6%	0.6%		0.6%	0.8%	0.6%
Taiwan	1.2%	1.9%		1.4%	1.6%		1.5%	1.6%	1.5%
Japan	10.4%	13.1%		12.0%	14.1%		12.9%	12.3%	12.2%
South Korea	3.1%	4.7%		3.4%	4.0%		2.7%	2.9%	3.4%
India	0.3%	0.8%		0.6%	1.1%		0.4%	0.4%	0.6%
Australia	0.5%	0.6%		0.5%	0.5%		0.7%	0.7%	0.5%
Mexico	0.6%	0.4%		0.7%	0.5%		0.4%	0.6%	0.7%
United States	67.4%	61.3%		64.9%	61.7%		66.7%	65.0%	64.7%
other	9.6%	9.9%		9.4%	9.4%		8.4%	9.2%	9.3%
Total International Exports	**100.0%**	**100.0%**		**100.0%**	**100.0%**		**100.0%**	**100.0%**	**100.0%**
1) Western Europe	6.4%	7.6%		7.3%	6.8%		6.7%	7.0%	7.2%
2) Eastern Europe	0.7%	0.3%		0.4%	0.3%		0.1%	0.2%	0.4%
3) South East Asia	1.9%	1.4%		1.3%	1.6%		1.4%	1.5%	1.3%
4) Africa (exc. Egypt & Mid-East)	0.2%	0.3%		0.2%	0.2%		0.2%	0.2%	0.2%
5) South America	1.6%	1.8%		1.2%	1.4%		1.0%	1.0%	1.3%
6) Cent. Amer. & Caribb. (exc. Mex.)	0.3%	0.3%		0.3%	0.3%		0.2%	0.3%	0.3%
7) Pacific Rim (including Japan)	22.0%	26.3%		23.3%	26.6%		23.4%	24.2%	23.7%
8) Pacific Rim (excluding Japan)	11.6%	13.2%		11.3%	12.6%		10.5%	11.9%	11.5%
9) Middle East	0.3%	0.7%		0.9%	0.8%		0.7%	0.8%	0.9%

See attached NOTES for countries within listed regions.

B.C. ORIGIN EXPORTS to ALL COUNTRIES
– SELECTED COMMODITIES –

	NOVEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 (%)	2006 (%)
SOLID WOOD PRODUCTS	**742,678**	**570,122**	**-23.2%**	**8,754,290**	**8,177,904**	**-6.6%**	**28.3%**	**26.7%**
Lumber (softwood)	465,606	381,861	-18.0%	5,774,751	5,438,340	-5.8%	18.6%	17.7%
Cedar Shakes and Shingles	17,166	19,919	16.0%	219,991	235,975	7.3%	0.7%	0.8%
Plywood and Veneer (softwood)	39,530	20,795	-47.4%	425,352	379,114	-10.9%	1.4%	1.2%
Other Panel Products	63,884	45,569	-28.7%	690,209	648,072	-6.1%	2.2%	2.1%
Selected Value Added Wood Products	83,318	59,252	-28.9%	936,073	801,267	-14.4%	3.0%	2.6%
Other	73,174	42,727	-41.6%	707,915	675,135	-4.6%	2.3%	2.2%
PULP AND PAPER PRODUCTS	**378,219**	**397,871**	**5.2%**	**4,245,806**	**4,389,545**	**3.4%**	**13.7%**	**14.3%**
Pulp	205,607	250,872	22.0%	2,401,438	2,649,059	10.3%	7.8%	8.6%
Newsprint	51,440	49,890	-3.0%	566,927	548,785	-3.2%	1.8%	1.8%
Paper, Paperboard - exc. Newsprint	108,227	84,227	-20.7%	1,123,381	1,045,442	-6.9%	3.6%	3.4%
Other	14,944	12,883	-13.8%	154,060	146,259	-5.1%	0.5%	0.5%
AGRICULTURE AND FOOD OTHER THAN FISH	**119,954**	**125,502**	**4.6%**	**1,299,583**	**1,337,661**	**2.9%**	**4.2%**	**4.4%**
Fruit and Nuts	25,118	23,709	-5.6%	183,741	199,962	8.8%	0.6%	0.7%
Vegetables	22,443	19,427	-13.4%	286,631	237,546	-17.1%	0.9%	0.8%
Other	72,393	82,366	13.8%	829,211	900,153	8.6%	2.7%	2.9%
FISH PRODUCTS	**79,315**	**70,554**	**-11.0%**	**915,022**	**910,941**	**-0.4%**	**3.0%**	**3.0%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	13,761	14,885	8.2%	170,792	167,035	-2.2%	0.6%	0.5%
Whole Salmon; Fresh, Chilled, Frozen	34,107	31,225	-8.4%	317,581	373,676	17.7%	1.0%	1.2%
Salmon; Fillets, Canned, Smoked, etc.	8,313	5,299	-36.3%	78,657	62,692	-20.3%	0.3%	0.2%
Other	23,134	19,145	-17.2%	347,993	307,539	-11.6%	1.1%	1.0%
METALLIC MINERAL PRODUCTS	**207,711**	**250,235**	**20.5%**	**2,433,678**	**3,182,131**	**30.8%**	**7.9%**	**10.4%**
Copper Ores and Concentrates	68,521	79,465	16.0%	856,004	1,462,743	70.9%	2.8%	4.8%
Molybdenum Ores and Concentrates	33,826	33,310	-1.5%	543,190	375,935	-30.8%	1.8%	1.2%
Unwrought Aluminum	51,417	51,664	0.5%	534,296	594,748	11.3%	1.7%	1.9%
Unwrought Zinc	29,729	69,806	134.8%	281,483	470,927	67.3%	0.9%	1.5%
Other	24,218	15,990	-34.0%	218,706	277,778	27.0%	0.7%	0.9%
ENERGY PRODUCTS	**703,806**	**444,920**	**-36.8%**	**6,767,698**	**5,838,718**	**-13.7%**	**21.8%**	**19.0%**
Natural Gas	459,165	232,217	-49.4%	3,438,502	2,769,690	-19.5%	11.1%	9.0%
Coal	194,239	176,500	-9.1%	2,638,867	2,593,321	-1.7%	8.5%	8.5%
Electricity	39,312	21,719	-44.8%	576,299	279,831	-51.4%	1.9%	0.9%
Other	11,090	14,483	30.6%	114,029	195,876	71.8%	0.4%	0.6%
MACHINERY AND EQUIPMENT	**300,858**	**284,818**	**-5.3%**	**3,062,842**	**3,299,423**	**7.7%**	**9.9%**	**10.8%**
Motor Vehicles and Parts	33,080	32,754	-1.0%	370,991	363,456	-2.0%	1.2%	1.2%
Electrical/Electronic/Communications	55,846	48,170	-13.7%	583,672	609,424	4.4%	1.9%	2.0%
Other	211,932	203,895	-3.8%	2,108,180	2,326,544	10.4%	6.8%	7.6%
PLASTICS AND ARTICLES OF PLASTIC	**47,605**	**43,659**	**-8.3%**	**504,966**	**538,417**	**6.6%**	**1.6%**	**1.8%**
APPAREL AND ACCESSORIES	**16,847**	**13,270**	**-21.2%**	**127,423**	**149,319**	**17.2%**	**0.4%**	**0.5%**
ALL OTHER COMMODITIES	**269,670**	**234,853**	**-12.9%**	**2,867,741**	**2,849,483**	**-0.6%**	**9.3%**	**9.3%**
GRAND TOTAL	**2,866,665**	**2,435,805**	**-15.0%**	**30,979,049**	**30,673,542**	**-1.0%**	**100.0%**	**100.0%**

Source: Statistics Canada and BC Stats

B.C. ORIGIN EXPORTS to the U.S.A.
– SELECTED COMMODITIES –

	NOVEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 (%)	2006 (%)
SOLID WOOD PRODUCTS	**572,808**	**388,538**	**-32.2%**	**6,884,631**	**6,283,749**	**-8.7%**	**34.2%**	**33.2%**
Lumber (softwood)	349,005	245,917	-29.5%	4,440,702	4,050,161	-8.8%	22.1%	21.4%
Cedar Shakes and Shingles	16,422	18,631	13.5%	210,681	223,153	5.9%	1.0%	1.2%
Plywood and Veneer (softwood)	37,346	17,774	-52.4%	399,954	364,044	-9.0%	2.0%	1.9%
Other Panel Products	60,542	37,432	-38.2%	653,087	600,137	-8.1%	3.2%	3.2%
Selected Value Added Wood Products	71,249	50,925	-28.5%	788,537	696,409	-11.7%	3.9%	3.7%
Other	38,244	17,859	-53.3%	391,691	349,845	-10.7%	1.9%	1.8%
PULP AND PAPER PRODUCTS	**175,749**	**172,594**	**-1.8%**	**1,948,240**	**1,941,742**	**-0.3%**	**9.7%**	**10.3%**
Pulp	54,587	63,321	16.0%	651,180	685,838	5.3%	3.2%	3.6%
Newsprint	32,912	29,738	-9.6%	328,091	313,124	-4.6%	1.6%	1.7%
Paper, Paperboard - exc. Newsprint	77,513	68,802	-11.2%	847,349	821,829	-3.0%	4.2%	4.3%
Other	10,737	10,733	0.0%	121,619	120,951	-0.5%	0.6%	0.6%
AGRICULTURE AND FOOD OTHER THAN FISH	**89,056**	**97,889**	**9.9%**	**970,498**	**1,016,820**	**4.8%**	**4.8%**	**5.4%**
Fruit and Nuts	21,095	19,079	-9.6%	147,816	157,769	6.7%	0.7%	0.8%
Vegetables	17,044	18,203	6.8%	250,217	228,647	-8.6%	1.2%	1.2%
Other	50,917	60,607	19.0%	572,465	630,403	10.1%	2.8%	3.3%
FISH PRODUCTS	**40,154**	**37,758**	**-6.0%**	**488,508**	**510,513**	**4.5%**	**2.4%**	**2.7%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	5,105	3,716	-27.2%	73,802	65,194	-11.7%	0.4%	0.3%
Whole Salmon; Fresh, Chilled, Frozen	23,004	24,304	5.7%	232,902	301,417	29.4%	1.2%	1.6%
Salmon; Fillets, Canned, Smoked, etc.	2,746	773	-71.9%	37,446	21,434	-42.8%	0.2%	0.1%
Other	9,299	8,964	-3.6%	144,359	122,467	-15.2%	0.7%	0.6%
METALLIC MINERAL PRODUCTS	**44,014**	**81,313**	**84.7%**	**523,090**	**652,796**	**24.8%**	**2.6%**	**3.4%**
Copper Ores and Concentrates	0	0	NA	3	0	-100.0%	0.0%	0.0%
Molybdenum Ores and Concentrates	8,948	9,536	6.6%	174,838	121,437	-30.5%	0.9%	0.6%
Unwrought Aluminum	4,262	5,352	25.6%	56,624	72,344	27.8%	0.3%	0.4%
Unwrought Zinc	17,293	54,925	217.6%	200,211	328,063	63.9%	1.0%	1.7%
Other	13,512	11,500	-14.9%	91,414	130,952	43.3%	0.5%	0.7%
ENERGY PRODUCTS	**527,609**	**269,061**	**-49.0%**	**4,278,020**	**3,307,857**	**-22.7%**	**21.3%**	**17.5%**
Natural Gas	459,165	232,217	-49.4%	3,438,502	2,769,690	-19.5%	17.1%	14.6%
Coal	18,051	805	-95.5%	151,943	76,802	-49.5%	0.8%	0.4%
Electricity	39,312	21,719	-44.8%	576,299	279,831	-51.4%	2.9%	1.5%
Other	11,081	14,320	29.2%	111,276	181,534	63.1%	0.6%	1.0%
MACHINERY AND EQUIPMENT	**206,348**	**218,678**	**6.0%**	**2,233,890**	**2,403,311**	**7.6%**	**11.1%**	**12.7%**
Motor Vehicles and Parts	26,790	28,714	7.2%	308,881	321,301	4.0%	1.5%	1.7%
Electrical/Electronic/Communications	41,275	37,798	-8.4%	437,910	452,815	3.4%	2.2%	2.4%
Other	138,283	152,166	10.0%	1,487,098	1,629,195	9.6%	7.4%	8.6%
PLASTICS AND ARTICLES OF PLASTIC	**44,280**	**38,623**	**-12.8%**	**463,791**	**493,520**	**6.4%**	**2.3%**	**2.6%**
APPAREL AND ACCESSORIES	**14,911**	**11,920**	**-20.1%**	**100,952**	**125,006**	**23.8%**	**0.5%**	**0.7%**
ALL OTHER COMMODITIES	**218,297**	**177,013**	**-18.9%**	**2,216,148**	**2,188,040**	**-1.3%**	**11.0%**	**11.6%**
GRAND TOTAL	**1,933,226**	**1,493,387**	**-22.8%**	**20,107,769**	**18,923,352**	**-5.9%**	**100.0%**	**100.0%**

(Rev 2 '03, Rev 1 '04, Rev Q3 '05)

Source: Statistics Canada and BC Stats

B.C. ORIGIN EXPORTS to JAPAN
– SELECTED COMMODITIES –

	NOVEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 (%)	2006 (%)
SOLID WOOD PRODUCTS	**116,794**	**118,463**	**1.4%**	**1,243,853**	**1,234,073**	**-0.8%**	**33.4%**	**28.6%**
Lumber (softwood)	78,699	89,930	14.3%	874,761	902,767	3.2%	23.5%	20.9%
Cedar Shakes and Shingles	0	0	NA	15	34	117.7%	0.0%	0.0%
Plywood and Veneer (softwood)	1,363	2,356	72.8%	14,762	9,623	-34.8%	0.4%	0.2%
Other Panel Products	2,384	5,628	136.1%	26,482	32,452	22.5%	0.7%	0.8%
Selected Value Added Wood Products	10,379	5,418	-47.8%	112,088	83,675	-25.3%	3.0%	1.9%
Other	23,970	15,131	-36.9%	215,744	205,523	-4.7%	5.8%	4.8%
PULP AND PAPER PRODUCTS	**17,725**	**30,689**	**73.1%**	**282,561**	**304,141**	**7.6%**	**7.6%**	**7.0%**
Pulp	16,296	29,599	81.6%	237,070	292,147	23.2%	6.4%	6.8%
Newsprint	413	311	-24.7%	31,991	3,657	-88.6%	0.9%	0.1%
Paper, Paperboard - exc. Newsprint	857	638	-25.5%	10,677	6,158	-42.3%	0.3%	0.1%
Other	159	140	-11.9%	2,823	2,179	-22.8%	0.1%	0.1%
AGRICULTURE AND FOOD OTHER THAN FISH	**8,975**	**6,253**	**-30.3%**	**107,861**	**106,583**	**-1.2%**	**2.9%**	**2.5%**
Fruit and Nuts	1,215	2,153	77.2%	13,302	15,627	17.5%	0.4%	0.4%
Vegetables	779	261	-66.5%	7,384	3,666	-50.3%	0.2%	0.1%
Other	6,981	3,838	-45.0%	87,176	87,290	0.1%	2.3%	2.0%
FISH PRODUCTS	**12,012**	**10,650**	**-11.3%**	**205,030**	**178,128**	**-13.1%**	**5.5%**	**4.1%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	3,024	4,419	46.1%	37,022	32,822	-11.3%	1.0%	0.8%
Whole Salmon, Fresh, Chilled, Frozen	2,526	1,903	-24.7%	35,197	34,922	-0.8%	0.9%	0.8%
Salmon, Fillets, Canned, Smoked, etc	263	148	-43.6%	2,801	3,033	8.3%	0.1%	0.1%
Other	6,199	4,180	-32.6%	130,010	107,350	-17.4%	3.5%	2.5%
METALLIC MINERAL PRODUCTS	**75,779**	**81,653**	**7.8%**	**1,031,802**	**1,478,643**	**43.3%**	**27.7%**	**34.3%**
Copper Ores and Concentrates	13,747	21,363	55.4%	401,064	825,763	105.9%	10.8%	19.1%
Molybdenum Ores and Concentrates	18,575	13,123	-29.4%	173,395	139,218	-19.7%	4.7%	3.2%
Unwrought Aluminum	39,129	43,487	11.1%	361,774	397,611	9.9%	9.7%	9.2%
Unwrought Zinc	1,103	0	-100.0%	5,231	3,706	-29.2%	0.1%	0.1%
Other	3,225	3,680	14.1%	90,339	112,344	24.4%	2.4%	2.6%
ENERGY PRODUCTS	**41,723**	**55,838**	**33.8%**	**645,737**	**792,699**	**22.8%**	**17.4%**	**18.4%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	41,723	55,708	33.5%	645,359	792,327	22.8%	17.3%	18.4%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	0	130	NA	378	371	-1.7%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**19,676**	**3,583**	**-81.8%**	**94,056**	**102,766**	**9.3%**	**2.5%**	**2.4%**
Motor Vehicles and Parts	318	293	-7.8%	11,174	2,729	-75.6%	0.3%	0.1%
Electrical/Electronic/Communications	1,188	893	-24.8%	12,141	13,679	12.7%	0.3%	0.3%
Other	18,170	2,397	-86.8%	70,741	86,358	22.1%	1.9%	2.0%
PLASTICS AND ARTICLES OF PLASTIC	**246**	**442**	**79.8%**	**2,899**	**3,337**	**15.1%**	**0.1%**	**0.1%**
APPAREL AND ACCESSORIES	**313**	**250**	**-20.1%**	**6,198**	**5,374**	**-13.3%**	**0.2%**	**0.1%**
ALL OTHER COMMODITIES	**4,357**	**11,795**	**170.7%**	**100,923**	**109,170**	**8.2%**	**2.7%**	**2.5%**
GRAND TOTAL	**297,601**	**319,617**	**7.4%**	**3,720,921**	**4,314,914**	**16.0%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to the EUROPEAN UNION*
– SELECTED COMMODITIES –

	NOVEMBER			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 ($,000)	2006 ($,000)	2005-06 (%)	2005 (%)	2006 (%)
SOLID WOOD PRODUCTS	**22,706**	**29,132**	**28.3%**	**260,826**	**284,673**	**9.1%**	**11.6%**	**13.7%**
Lumber (softwood)	15,641	22,239	42.2%	194,482	210,955	8.5%	8.6%	10.2%
Cedar Shakes and Shingles	260	725	179.0%	4,939	6,774	37.2%	0.2%	0.3%
Plywood and Veneer (softwood)	162	325	100.8%	5,488	2,220	-59.5%	0.2%	0.1%
Other Panel Products	27	45	67.3%	404	350	-13.4%	0.0%	0.0%
Selected Value Added Wood Products	448	899	100.8%	7,909	8,936	13.0%	0.4%	0.4%
Other	6,169	4,898	-20.6%	47,604	55,438	16.5%	2.1%	2.7%
PULP AND PAPER PRODUCTS	**49,952**	**46,894**	**-6.1%**	**621,928**	**456,909**	**-26.5%**	**27.7%**	**22.0%**
Pulp	44,218	45,424	2.7%	550,218	414,194	-24.7%	24.5%	19.9%
Newsprint	0	397	NA	7,327	469	-93.6%	0.3%	0.0%
Paper, Paperboard - exc. Newsprint	5,683	1,009	-82.2%	63,777	41,284	-35.3%	2.8%	2.0%
Other	51	64	27.1%	606	962	58.8%	0.0%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**3,432**	**2,891**	**-15.8%**	**29,406**	**35,514**	**20.8%**	**1.3%**	**1.7%**
Fruit and Nuts	0	154	NA	5,464	8,462	54.9%	0.2%	0.4%
Vegetables	1,279	276	-78.4%	2,942	702	-76.1%	0.1%	0.0%
Other	2,153	2,460	14.3%	21,000	26,350	25.5%	0.9%	1.3%
FISH PRODUCTS	**10,132**	**8,887**	**-12.3%**	**63,653**	**64,202**	**0.9%**	**2.8%**	**3.1%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	1,565	769	-50.9%	17,665	17,869	1.2%	0.8%	0.9%
Whole Salmon; Fresh, Chilled, Frozen	3,326	3,918	17.8%	15,967	16,332	2.3%	0.7%	0.8%
Salmon; Fillets, Canned, Smoked, etc.	4,729	3,329	-29.6%	27,108	26,467	-2.4%	1.2%	1.3%
Other	512	872	70.4%	2,912	3,534	21.3%	0.1%	0.2%
METALLIC MINERAL PRODUCTS	**17,669**	**7,594**	**-57.5%**	**110,089**	**84,789**	**-23.0%**	**4.9%**	**4.1%**
Copper Ores and Concentrates	14,161	0	-100.0%	14,161	0	-100.0%	0.6%	0.0%
Molybdenum Ores and Concentrates	3,458	7,291	110.8%	93,125	76,080	-18.3%	4.1%	3.7%
Unwrought Aluminum	126	137	9.2%	1,051	964	-8.2%	0.0%	0.0%
Unwrought Zinc	0	0	NA	0	0	NA	0.0%	0.0%
Other	124	167	34.8%	1,752	7,745	342.0%	0.1%	0.4%
ENERGY PRODUCTS	**59,416**	**53,720**	**-9.6%**	**763,600**	**726,686**	**-4.8%**	**34.0%**	**35.0%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	59,415	53,719	-9.6%	763,561	726,632	-4.8%	34.0%	35.0%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	1	2	25.6%	39	54	37.7%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**23,898**	**26,624**	**11.4%**	**296,747**	**330,577**	**11.4%**	**13.2%**	**15.9%**
Motor Vehicles and Parts	647	761	17.6%	11,324	8,165	-27.9%	0.5%	0.4%
Electrical/Electronic/Communications	3,883	4,246	9.3%	38,096	49,897	31.0%	1.7%	2.4%
Other	19,368	21,617	11.6%	247,328	272,515	10.2%	11.0%	13.1%
PLASTICS AND ARTICLES OF PLASTIC	**1,068**	**1,173**	**9.8%**	**11,674**	**12,038**	**3.1%**	**0.5%**	**0.6%**
APPAREL AND ACCESSORIES	**950**	**750**	**-21.0%**	**13,713**	**12,376**	**-9.7%**	**0.6%**	**0.6%**
ALL OTHER COMMODITIES	**6,626**	**6,006**	**-9.4%**	**77,270**	**70,277**	**-9.1%**	**3.4%**	**3.4%**
GRAND TOTAL	**196,048**	**183,672**	**-6.3%**	**2,248,904**	**2,078,040**	**-7.6%**	**100.0%**	**100.0%**

* Note that as of May 1, 2004 the European Union expanded to include ten new members. These figures include those ten countries.